

# 'START YOUR ENGINES'

*Two Workshops*

**New  
Dates!**

## Farm Business Tune Up with Chris Scheid

Monday 30 June 2025 | 9.30am to 4.00pm

The Hall, Naracoorte Showgrounds Members Clubrooms

Through a QUICK BUSINESS ANALYSIS of your own business you will diagnose and understand:

- Balance Sheet Performance and Management Performance - your key ratios (traffic light system)
- Paying Tax - why and what are optimal tax payable levels?
- Banking and Finance - finance ratios, banking requirements and how to manage your manager
- Best practice Checklist from the top 20% - 'People Management', 'Being future focussed', 'Production Management' and 'Managing Risk'.

## "Is there any money in farming?"

*Understanding the Cost of Production with Cam Nicholson*

Tuesday 2 September 2025 | 9.30am to 4.00pm

Naracoorte RSL and District Bowling Club, 95 Ormerod Street  
(behind Naracoorte Art Gallery, entry off Riverside Drive)

Take a deep dive with Cam Nicholson and Nathaniel Modra into:

- Cost of Production Analysis: variable and fixed costs, margin calculations, breakeven analysis
- Financial Decision-Making Tools: return on investment, gross margin, net profit
- Tools and Strategies: decision-making on practical farming activities for your business
- Case Study Analysis: What worked well for others, transferable to your own business?

**MFMG Members \$50, additional MFMG primary producer members \$30  
Non MFMG members \$200.**

Morning, afternoon tea and light lunch provided.

**Registrations essential- [www.mackillopgroup.com.au/events](http://www.mackillopgroup.com.au/events)**

**It is recommended to attend both Workshops**



Australian Government  
Department of Agriculture,  
Fisheries and Forestry



Future  
Drought  
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SA  
DROUGHT  
HUB

