

# Biosecurity Truck Wash Facilities for SA Livestock Transhipping Hubs

Preliminary Business Case

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#### Report to: Livestock SA and PIRSA

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Goomup, by Jarni McGuire

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# Glossary

| Abbreviations                   | Definitions                                                                                                                                                    |
|---------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|
| A double                        | Road train equal or less than 36.5 metres in length                                                                                                            |
| Base design                     | Minimum requirements for a new livestock truck wash facility                                                                                                   |
| B-triple                        | Road train equal or less than 36.5 metres in length                                                                                                            |
| Biosecurity                     | Biosecurity is the management of risks to the economy, the environment, and the community, of pests and diseases entering, emerging, establishing or spreading |
| Capital recovery                | Income required to recoup capital expenditure over 20 year                                                                                                     |
| Containment phase               | Biosecurity management to contain the spread of an exotic pest or disease                                                                                      |
| Cost recovery                   | Income required to recoup operation and/or capital expenditure over 20 year                                                                                    |
| Effluent dump                   | Facility to empty livestock truck effluent tanks                                                                                                               |
| Effluent tank                   | Tank to contain effluent on livestock truck                                                                                                                    |
| EADR                            | Emergency Animal Disease Response                                                                                                                              |
| Endemic animal pest and disease | Pest or disease present at a location                                                                                                                          |
| Exotic animal pest and disease  | Pest or disease not or rarely present at a location                                                                                                            |
| General Biosecurity Obligation  | Shared responsibility of all stakeholders to manage biosecurity risk                                                                                           |
| Modular design                  | Combination of base design, options, and additional bay for a livestock truck wash facility                                                                    |
| Optional design                 | Additions to base livestock truck wash facility                                                                                                                |
| Prevention phase                | Biosecurity management to contain the spread of an endemic pest or disease                                                                                     |
| Primary objective               | To remove livestock waste and effluent from livestock trucks to be clean prior to loading                                                                      |
| Reasonable access               | Wash facility provides reasonable access for livestock trucks in a zone and aligns with cross zone movements                                                   |
| Secondary objective             | Other truck wash objectives such as vehicle maintenance, environmental outcomes, and co-location with other services                                           |
| Transport objectives            | Livestock movements for backgrounding, feedlotting, sale, slaughter, and other purposes                                                                        |

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# Summary Report

#### Background

Biosecurity is a key issue for Australian livestock producers. Australia has a range of endemic livestock pests and diseases that need to be managed and a need to minimise risk and prepare to prevent new and emerging incursions to protect the livestock industry and its value chain.<sup>1</sup>

Truck wash facilities are one option for livestock transporters to minimise biosecurity risks under general biosecurity obligations.

Livestock SA Inc. and the Department of Primary Industries and Regions, South Australia (PIRSA) commissioned ACIL Allen (with GHD) to develop a business case for biosecurity truck wash facilities for livestock transhipping hubs in South Australia (SA).

The aim of this project was to scope the industry and state needs from a biosecurity perspective, develop a rationale for and identify potential new locations for three new facilities, provide financial analysis to for options using a modular design and consider possible investment and funding arrangements and develop a business case.

This was done over several stages in conjunction with a stakeholder reference group. Key stages included: desktop review, technical specification and modular design, stakeholder consultation, analysis and financial modelling).

### Major considerations

The number and location of truck washes are primarily to manage biosecurity risks during the prevention phase for the cattle, sheep and goat livestock industries at livestock transhipping hubs.

Facilities are required to meet the following principles:

- Remove and dispose waste/effluent from trucks between different livestock loads
- Empty livestock effluent tanks while loaded
- Meet pre-incursion livestock biosecurity, environmental, OH&S, welfare regulations
- Owner capable of (partly) financing and operating a facility to these standards
- Reasonable access and/or additional services are to sustain sufficient revenue

#### Results & analysis

Three priority locations were identified (Adelaide-Fleurieu Peninsula/Kangaroo Is.; Northern Pastoral (Port Augusta); Murray-Mallee (Murray Bridge/Tailem Bend)). There is a rationale and local support to establish a truck wash facility around Port Augusta and on the Fleurieu Peninsula to achieve (livestock) biosecurity and secondary objectives. Further investigation is needed to assess a facility in the Murray-Mallee. The preliminary construction estimates range from \$0.90 million for a basic single bay facility to \$3.1 million for a 3-bay roofed facility with water use, excluding land, utilities and permits.

A break-even analysis estimated the number of required trucks washes per day to cover costs. Four options and three financial scenarios were modelled to analyse commercial viability.

### Findings

- 1. A new biosecurity truck wash facility is not a commercially viable proposition relative to existing facilities with a lower cost basis
- 2. A truck wash needs sufficient use, higher charges and financial support to be viable
- 3. Operators need to cover operational costs
- 4. Capital costs will require public and private investment to establish suitable facilities.

### Recommendations

- Assess existing truck wash facilities
- Publish a costed design to inform the market
- Co-finance a pilot facility (existing or new site)
- In conjunction with an education program.

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<sup>&</sup>lt;sup>1</sup> Emergency biosecurity outbreaks and controls are outside the scope of this project.

# Main Report

# 1 Introduction

ACIL Allen (with GHD) was commissioned to develop a preliminary business case for biosecurity truck wash facilities for livestock transhipping hubs in South Australia (SA) by Livestock SA Inc. and the Department of Primary Industries and Regions, South Australia (PIRSA).

### Context

Livestock movement is necessary part of the value chain but creates a biosecurity risk. Biosecurity is a shared responsibility and transporters (like everyone else) have an obligation to reduce the spread of livestock diseases.

Biosecurity is a key and growing concern for Australian livestock producers. Australia has a range of endemic livestock pests and diseases that need to be managed and a need to minimise risk and prepare to prevent new and emerging incursions to protect the livestock industry and its value chain.<sup>2</sup>

Truck wash facilities provide transporters with the opportunity to clean their trucks and minimise biosecurity risks.

To incentivise use, without specific regulatory requirements, these facilities need to be fit for purpose, cost effective and strategically located (near places where livestock are loaded and unloaded and on roads that are suitable for trucks).

### Objectives

The objectives of this project are to:

- Scope the needs and provide a rationale for truck wash facilities at SA livestock transhipping hubs
- Understand livestock movements, transport task and drivers for locating new and updating existing facilities
- Identify potential locations for new facilities
- Develop a modular, costed design for a Greenfields site
- Consider an investment rationale and funding arrangements
- Provide a financial analysis of options for Livestock SA and PIRSA and develop a full business case.

### Approach

The business case was developed in 3 stages. The first stage involved desktop review and sourcing relevant livestock data to identify the primary

(biosecurity) and secondary (economic and environmental) objectives and the truck wash facility and network functions.

The second stage involved GHD designing a truck wash facility to deliver on the biosecurity objective and associated industry and regulatory requirements based on technical specifications, available costs and stakeholder inputs.

The findings and approach were reviewed and updated with a stakeholder reference group after stages 1 and 2.

The final stage involved stakeholder consultation, financial modelling and multi-criteria analysis of biosecurity risk and financial viability to develop recommendations to develop a full business case.

Following feedback from PIRSA and Livestock SA this report will be updated and finalised.

#### Business case structure

This report outlines and assesses the rationale for a new livestock truck wash facility and recommendations to develop full business case.

The accompanying technical appendix provides the design specifications for a livestock truck wash facility.

<sup>&</sup>lt;sup>2</sup> Emergency biosecurity outbreaks and controls are outside the scope of this project.

# 2 Truck wash objectives

Truck washes are an important piece of infrastructure across regional SA and for multiple industries including agriculture, mining and any other industry that relies on regional transport. For the purposes of this project the number and location of truck washes have been considered primarily to manage biosecurity risks during the prevention phase for the cattle, sheep and goat livestock industries at livestock transhipping hubs.

# Primary objective – to minimise livestock biosecurity risk

State government departments set the legislative requirements for biosecurity within Australia's national borders. In SA, PIRSA manages the risks posed to South Australia by pests and diseases to maintain the productivity of primary industries, to protect the natural environment and the health and wellbeing of SA communities. In 2023, a Biosecurity Bill (refer Box 2.1) was tabled to bring SA legislation in line with national frameworks which focus on the concept of shared responsibility of biosecurity (the general biosecurity obligation (GBO)) between government, industry and society. The GBO means that transporters, producers, processors and government need to work together to minimise and prevent the spread of existing pests and diseases and prepare for new and emerging incursions.

Box 2.1 The Draft SA Biosecurity Bill

#### The Biosecurity Bill aims to:

- ensure protection from pests and diseases that threaten our economy, terrestrial and aquatic environments or may affect public amenities, communities and infrastructure
- provide South Australia with a modern, flexible and responsive biosecurity framework
- bring consistency to the management of biosecurity across industries, by incorporating a number of biosecurity related Acts
- promote shared responsibility for biosecurity amongst government, industry and community.

#### Source: <u>PIRSA</u>.

Truck wash facilities have the ability to assist in managing biosecurity risk as one component of biosecurity control for the livestock industry through providing the opportunity for trucks to **remove**  animal and other **wastes** and dump stored effluent to be **clean prior to loading** livestock.

Truck washes contribute to the **prevention phase** in the biosecurity continuum by reducing the risk of spreading disease in waste to complement other biosecurity policies to ensure disease free livestock.

Truck washes may be used in the eradication and control phases provided suitable containment infrastructure and arrangements are in place.

### Secondary objectives

Other reasons for having access to truck wash facilities beyond the direct benefits of biosecurity control for the livestock industry, government and society include:

- Best practice transport business operations (i.e. a clean truck for a high quality of service to customers)
- Best practice vehicle maintenance (i.e. trucks last longer when they are kept clean)
- Co-location with other truck and or livestock related services (e.g. truck stops, refuelling services, weigh stations, and other amenities and/or saleyards, feedlots, processors, etc).
- Improving environmental outcomes by providing waste/effluent collection which minimise pollutants in the environment and limit contamination and the transfer of plant and/or animal material and/or other residues.

# 3 Biosecurity assessment

Truck washes need to align livestock biosecurity and transport objectives with facility operator and user (transporter) needs and associated standards/regulations.

### **Biosecurity threats**

SA Livestock biosecurity threats are categorised as exotic (very rarely or does not occur) in or endemic (localised or more widespread occurrence) to South Australia and Australia.

All exotic (e.g. Foot and Mouth Disease and Lumpy Skin Disease) and significant endemic (Johne's disease sheep lice, Footrot, Pestivrus, Theileria) diseases are notifiable to monitor spread and inform biosecurity response programs (<u>PIRSA</u>).

South Australia has 10 biosecurity zones based on primary industries, transport network, biosecurity threat and administrative boundary considerations. Access to a facility will contribute to reducing biosecurity risks in and between zones.

Wash facilities contribute to biosecurity by removing potentially infectious waste that would spill into the environment or infect new livestock loads.

Requirement: reasonable access to remove waste from trucks

# Transhipping hubs

There are three major transhipping tasks

- (Un)load: livestock unloaded, and new livestock loaded at existing or new location
- Re-load: Unload, rest, reload livestock at one location for driver and animal welfare
- Cross-load: Swap livestock between trucks at one location to meet operational requirements.

Truck washing between different loads ((un)load)) makes the greatest contribution to the primary objective: reducing the risk of biosecurity threats.

Wash facilities need to be located close where livestock transhipping occurs. At present public facilities are primarily located at saleyards. Transhipping also increasingly occurs at and between depots, feedlots, livestock producer properties and direct to processors.

Feedlots, depots and saleyards operate regularly or occasionally and using either permanent or temporary infrastructure.

Welfare and operational requirements are increasing demand for reloading and cross-loading.

While demand for (un)loading is influenced by seasonal conditions and livestock market trends.

Requirement: reasonable access remove waste between loads and augment existing wash facility network

# Wash facility

There are four common requirements for a facility

- To remove effluent and other waste from a livestock truck a wash/disinfectant bay, effluent tank dump and disinfectant applicator is needed to meet biosecurity requirements.
- Waste and wastewater need to be contained and treated to meet environmental regulations.
- 24 hours a day access with amenities to meet transporter requirements.
- Design to meet OH&S requirements.

Additional (not in scope) requirements include

- Site location
- Local road network
- Water and electricity
- Stockyard to (un)load livestock
- Emergency biosecurity facilities and treatment

# Requirement: widely accessible facility to remove and contain waste from livestock trucks

#### Reasonable access

Reasonable access is defined as the degree to which wash facilities support livestock movements in a zone and aligns with cross zone movements.

There are 8 widely accessible wash facilities located in 60% South Australia's biosecurity zones. All the facilities are located at saleyards.

Five are clustered in the South East, reflecting the need to service washing for the higher livestock concentration and associated truck movements in the Lower, Mid and Upper SE zones and SW Victoria between properties, feedlots and processors.

Bordertown and Keith service washing for truck movements between the rest of SA and Victoria.

The remaining facilities are located in zones with lower livestock concentration and service washing for both in zone and cross zone movements.

#### In zone access

Widely accessible facilities are available at transhipping hubs for transporters to wash between livestock loads in 6 of 10 zones.

The constraint on additional facilities is the presence of a viable in-zone transhipping hub.

At present 4 zones do not have a widely accessible wash facility due to lower livestock concentration or

suitable permanent transhipping hub based on inzone movements alone.

Wash facilities in further two zones (Mount Compass and Jamestown) are constrained by their location in the livestock transport network.

#### Cross zone access

Livestock is moved across SA for breeding, backgrounding and slaughter purposes. There are four major livestock transport routes

- Northern pastoral to SA agricultural zones
- Eyre Peninsula + WA to rest of SA, Vic + NSW
- All remaining SA zones to South East SA
- South East SA to all zones and Victoria.

Biosecurity risk reduces when trucks empty effluent tanks and wash as soon as possible between loads. Diverting to an appropriate accessible facility creates cost and timing delays reducing truck hygiene and maintenance.

At the same time, it is not feasible to provide facilities that cater for all truck wash requirements. Transporters and livestock facilities also need to make their own arrangements.

More importantly any new truck wash facility needs to be located to address cross-zone livestock movement needs and biosecurity risks at a hub where livestock transhipping occurs.

Based on these considerations there are 3 priority locations where a new truck wash facility is required

based on addressing gaps and servicing multiple zones and transport routes are:

- Adelaide-Fleurieu Peninsula/Kangaroo Is.
- Northern Pastoral (Port Augusta)
- Murray-Mallee (Murray Bridge/Tailem Bend)

| Table 3.1              |                                   |                                            |                                              |  |  |
|------------------------|-----------------------------------|--------------------------------------------|----------------------------------------------|--|--|
| Zone                   | In zone<br>facilities             | Next closest<br>SA facilities              | Interstate<br>facilities                     |  |  |
| Lower South<br>East    | Mount<br>Gambier<br>Millicent     | Naracoorte                                 | Casterton VIC<br>Hamilton VIC                |  |  |
| Mid South<br>East      | Naracoorte<br>Bordertown<br>Keith | Mount<br>Gambier                           | Casterton VIC<br>Ouyen VIC<br>Balranald NSW  |  |  |
| Upper South<br>East    | -                                 | Bordertown<br>Keith                        | Ouyen VIC<br>Balranald NSW                   |  |  |
| Murray<br>Mallee       | Murray Bridge                     | Bordertown<br>Keith<br>Dublin<br>Jamestown | Ouyen VIC<br>Balranald NSW<br>Trangie NSW    |  |  |
| Adelaide<br>Fleurieu   | Mount<br>Compass                  | Keith<br>Dublin                            | Not applicable                               |  |  |
| Kangaroo<br>Island     | -                                 | Mount<br>Compass                           | Not applicable                               |  |  |
| Barossa<br>Lower North | Dublin                            |                                            | Not applicable                               |  |  |
| Yorke - Mid<br>North   | Jamestown                         | Dublin                                     | Cloncurry Qld<br>Trangie NSW<br>Esperance WA |  |  |
| Northern<br>Pastoral   | -                                 | Jamestown                                  | Cloncurry Qld<br>Trangie NSW                 |  |  |
| Eyre -<br>Peninsula    |                                   | Jamestown                                  | Balranald NSW<br>Esperance WA                |  |  |

Source: ACIL Allen

### Wash facility design

#### Modular design

All wash facilities must be widely accessible and able to remove animal and plant waste from livestock trucks to meet the biosecurity objective.

Wash facilities need to be fit for purpose, considering future market, operational and local conditions/requirements across (South) Australia.

At present wash facility design is constrained by:

- Absensce of a nationally agreed standard
- Unpredictable facility demand
- Site requirements requiring individual design.

These considerations can be addressed through a modular approach that identifies the key functional design elements for which technical specifications are available and possible.

The technically specified elements are used to propose a minimum viable design for one truck wash bay that can be augmented and scaled with additional elements required.

#### Design elements

17 key design elements were chosen through consultation and desktop review (Table 3.2) and are

fully specified in a separate technical appendix. Site specific elements were not specified because they vary considerably and require individual design.

#### Table 3.2Wash facility design elements

| Element             | Minimum                                         | Optional               |  |  |
|---------------------|-------------------------------------------------|------------------------|--|--|
| Operations          |                                                 |                        |  |  |
| Access              | 24h DIY all year round                          | -                      |  |  |
| Biosecurity state   | Prevention                                      | -                      |  |  |
| Truck wash bay      |                                                 |                        |  |  |
| Number              | 1 segregated bay                                | Additional bays        |  |  |
| Length              | B-triple trailer                                | B-triple truck         |  |  |
| Lighting            | Each side of bay                                | -                      |  |  |
| Access              | B-triple drive through                          | -                      |  |  |
| Platforms           | Each side and rear                              | -                      |  |  |
| Drainage/safety     | As per standards                                | -                      |  |  |
| Roof                | -                                               | 1 per bay              |  |  |
| Wash down           |                                                 |                        |  |  |
| Water supply        | Water supply and tank                           | Re-use system          |  |  |
| Water pressure      | 1001/min                                        |                        |  |  |
| Chemicals           | Detergent/Disinfectant                          | -                      |  |  |
| Hoses               | Wash from side + back                           | -                      |  |  |
| Truck effluent tan  | k disposal                                      |                        |  |  |
| Dump point          | Separate drive through                          | -                      |  |  |
| Facilities          |                                                 |                        |  |  |
| Payment             | Self-serve kiosk                                |                        |  |  |
| Amenities           | Shower and toilet (1)                           | Additional as required |  |  |
| Facility effluent/w | aste disposal                                   |                        |  |  |
| Solids collection   | Drive in sump                                   |                        |  |  |
| Oil/water sep.      | Yes                                             |                        |  |  |
| Waste water         | Effluent pond                                   | + water re-use plant   |  |  |
| Site requirements   |                                                 |                        |  |  |
| Road network        | Not considered or include                       | ed in project brief.   |  |  |
| Utilities           | -<br>Requirements are site specific and require |                        |  |  |
| Livestock Yards     | individual investigation a                      | nd design.             |  |  |
| Site constraints    | _                                               |                        |  |  |

#### Minimum viable design

The proposed minimum viable design is a

- self-service drive through facility capable of washing a B-triple truck trailer and separately emptying truck effluent tanks
- meeting OHS and health requirements
- providing shower and toilet amenities
- disposing waste and waste under nonemergency biosecurity conditions.

A single wash bay, dump site, toilet and shower, is proposed to allow for modular scaling to meet specific scaling to suit specific site requirements.

The rationale for self-service is to maximise access to the facility and reduce need for staffing.

The facility wash and waste disposal is designed for non-emergency animal disease conditions, the dominant operational setting expected during the facilities life cycle.

#### Options

A bay roof and water re-use system can be added to a facility to meet site requirements.

Additional bays and amenities may be required to provide sufficient access during periods of high demand.

# 4 Viability assessment

Biosecurity truck wash facilities at livestock transhipping hubs need to be used by sufficient trucks to attract finance, operators and be commercially viable.

### Current business models

Most widely accessible livestock truck wash facilities in SA and Australia are based at privately or Council owned saleyards. Private ownership is by individual stock agents or a jointly owned company. Facilities are run by the saleyard under an owner-operator or appointed agent arrangement.

The commercial model is to charge an access fee and time-based costs to cover operational expenses and some allowance for depreciation. Seven of the eight SA livestock truck was facilities are accessible through the AV Data network.

There are other less accessible livestock business models. Some livestock transporters, producers, feedlot and processors have self-financed wash facilities for their own use and selected customers. The SA export pork processors own and operate closed wash facilities for trucks transporting pigs.

**Requirement: Local owner and operator** 

### Network location

Secondary objectives are key drivers of truck wash facility use in addition to livestock biosecurity.

Livestock and driver welfare are becoming more important and increasing demand for livestock facilities on transit routes.

Livestock transporters use the facilities as part of vehicle maintenance and to offer clean trucks to meet customer market requirements or provide a point of difference to competitors.

Well-positioned facilities may attract trucks needing washing from mining, non-livestock agricultural and other industries to meet their own requirements.

It is for these reasons wash facilities are located at livestock transhipping hubs and both existing and potential new facilities are seeking co-benefits in order attract "passing trade" to their location on core livestock movement routes.

Requirement: presence of secondary objectives

### Facility costs

The capital cost of a biosecurity livestock truck facility is substantial (Table 4.1) having risen in line with increased biosecurity, environmental and OH&S standards and regulations.

To be commercially viable a facility needs to be able recover capital and operational costs.

**Requirement: Ability to recover costs** 

| Table 4.1 1-bay wash fa  |                        |  |  |  |
|--------------------------|------------------------|--|--|--|
| Base                     | Cost (AUD)             |  |  |  |
| Wash bay + effluent dump | 920,000                |  |  |  |
| Waste treatment system   |                        |  |  |  |
| Shower + toilet          |                        |  |  |  |
| Options                  | Cost estimate<br>(AUD) |  |  |  |
| Roof                     | 75,000                 |  |  |  |
| Bay extension (per bay)  | 270,000                |  |  |  |
| Water re-use system      | 400,000                |  |  |  |

Source: GHD from various sources

# Facility finance

The commercial viability of truck wash facilities is challenging given the cost and dynamic nature of livestock movements. A new biosecurity truck wash facility located at a transhipping hub will compete against existing facilities and must be able to attract finance to be viable from one or more sources

- Private equity to achieve financial returns from truck wash and related commercial interests
- Public finance to achieve biosecurity, environmental economic and social objectives

A new facility is unlikely to be fully commercially financed if the costs and risks involved are not commensurate with expected financial returns.

#### Requirement: ability to attract finance

# Wash facility finance

#### Options and scenarios

Break even analysis is used to estimate the number of required **trucks washes per day at a one bay facility** to cover costs. **Four options** are modelled: **Base** and options with a **roof** and **water re-use**. An **extended bay** length option to cater for a full B Triple was included at the request of livestock transporters.

**Three financial scenarios** were modelled to analyse commercial viability under full (100%), partial (50%) and no (0%) capital recovery.

#### Inputs and assumptions

| Table 4.2 Inputs and Assumptions            |        |
|---------------------------------------------|--------|
| Inputs and assumptions                      |        |
| Discount rate                               | 7%     |
| Inflation rate                              | 2%     |
| Opex:Capex ratio (including maintenance)    | 20%    |
| Modelling period (years)                    | 20     |
| Wash time (minutes)                         | 90     |
| Wash price per minute                       | \$1.00 |
| Maximum trucks washed per bay a day         | 10     |
| Facility utilization (percentage days/year) | 50%    |
| Excludes land, utility, permit costs etc.   | -      |
|                                             |        |

Results

Options A and B breakeven if the facility operates for 7.5 hours a day (10 trucks every second day). They require increased charges and financial support to do so. Options C and D require higher utlisation and are not feasible at lower charges.

| Table 4.3         |            |               |               |               |
|-------------------|------------|---------------|---------------|---------------|
|                   |            |               |               |               |
| Option            |            | Cap           | ital recov    | /ery          |
|                   |            | 0%            | 50%           | 100%          |
|                   | \$0.80/min | 14            | <del>17</del> | <del>20</del> |
| A :Pasa           | \$1.00/min | 11            | 13            | 16            |
| A .Dase           | \$1,20/min | 9             | 11            | 13            |
|                   | \$1,40/min | 8             | 10            | 11            |
|                   | \$0.80/min | 15            | <del>18</del> | <del>21</del> |
| B: Base           | \$1.00/min | 12            | 15            | <del>17</del> |
| + roof            | \$1,20/min | 10            | 12            | 14            |
|                   | \$1,40/min | 9             | 10            | 12            |
|                   | \$0.80/min | <del>21</del> | <del>25</del> | <del>30</del> |
| C: Base           | \$1.00/min | <del>17</del> | <del>20</del> | 24            |
| + reuse           | \$1,20/min | <del>14</del> | <del>17</del> | <del>20</del> |
|                   | \$1,40/min | 12            | 15            | 17            |
| D: Page           | \$0.80/min | <del>25</del> | <del>30</del> | 35            |
| D. Dase<br>+ roof | \$1.00/min | <del>20</del> | <del>24</del> | <del>28</del> |
| + reuse           | \$1,20/min | <del>17</del> | <del>20</del> | <del>24</del> |
| + extension       | \$1,40/min | 14            | <del>17</del> | <del>20</del> |

Source: ACIL Allen. Refer Appendix C

#### Implications

A new biosecurity truck wash facility is not a commercially viable proposition given required use and do not include land, utility and permit costs. Reducing capital requirements improves but does not make a facility fully commercially viable.

This is to be expected given **existing truck wash** facilities have a lower cost basis from mature assets based on different design standards and charges that may not include renewal costs.

To be viable a truck wash needs sufficient use and either increased charge or financial support.

**Increasing charges is a network challenge** given competition between facilities and high charges may disincentive truck washing. Current livestock wash facilities charge between \$0.74 (Jamestown) and \$1.08 (Naracoorte) per minute by comparison.

**Strengthening obligations and education** will assist increasing willingness to pay and facility use.

Financial support will require a combination of approaches. Capital has the greatest risk and price impact. If we assume **equal industry and public benefits capital costs can be shared evenly**. Public financing options include **concessional loans** and **direct grants** based on performance. Private finance can be by individuals or consortia.

Facility operators need to cover operational costs.

Source: ACIL Allen and GHD from various sources

### Potential models

A new biosecurity truck wash facility needs

- to achieve biosecurity & secondary objectives
- a suitable livestock transport network position
- have a suitable owner capable of financing and operating a facility.

The 3 priority zones identified are assessed against these criteria to inform potential business models.

### Northern Pastoral

The Northern Pastoral biosecurity zone does not have a truck wash facility and the nearest one at Jamestown is not on the major livestock route.

**Port Augusta** is a major transport intersection for livestock transport from the pastoral region and WA as well as to and from the Eyre Peninsula. Livestock transhipping occurs to cross load at Yorkeys Crossing near Port Augusta.

Empty livestock trucks in transit through Port Augusta between loads (rather than cross loading) would meet the biosecurity objective.

Port Augusta is also the gateway for other heavy vehicle movement and the mining industry to the north. These movements do not directly pass through Yorkeys Crossing where the livestock industry transhipping is currently concentrated.

There is public and commercial interest in having a truck wash as part of **multi-use facility** providing

stockyards, fuel, food, rest and other services to livestock, freight and mining transporters.

There is **no consensus on the location.** Yorkeys Crossing involves diverting to the north of Port Augusta away from main east-west highway which passes through the town. Locating a facility close to the Port Augusta introduces a constraint to the township boundary and potential landuse conflicts.

Other locations in the Northern Pastoral zone do not have a key network node like Port Augusta with sufficient truck movements for a facility providing truck wash and other services.

#### Adelaide Fleurieu Peninsula and Kangaroo Island

The Adelaide-Fleurieu Peninsula has multiple saleyards, processors and one truck wash. The road network is complex due to the topography.

Livestock to and from the Kangaroo Island (KI) biosecurity zone needs to be transported through the Adelaide-Fleurieu Peninsula zone.

**Truck washing is important for Kangaroo Island** to maintain biosecurity and provide environmental protection, which underpins the integrity and assurances associated with agricultural produce. The island and mainland departure point at Cape Jervis are on the southern edge of the Fleurieu Peninsula, limiting the ability of these locations to attract other trucks to a wash facility. On the south-western side of the Fleurieu Peninsula there is interest in a truck wash facility at the old **Normanville** meatworks to make use of the site and encourage commerce. Normanville's location, like Cape Jervis is a constraint in attracting sufficient trucks to a wash facility.

At the top of the Fleurieu Peninsula the **Mount Compass truck wash** facility is located at a small saleyard. Stakeholders interviewed report the truck wash facility is basic, limiting its utility.

In the Adelaide Hills there are **saleyards at Mount Pleasant and Strathalbyn** that have smaller livestock trade volumes compared to the Dublin, Naracoorte and Mount Gambier saleyards, which have well used truck wash facilities. There is a large **processor based at Lobethal** which attracts livestock from across the zone and state.

Publicly available options for trucks to wash in between loads in zone are to utilise Mt Compass in the south. Other options are outside the zone at Dublin to the north or facilities in the South East.

There is public and commercial interest in having a truck wash on the Fleurieu Peninsula to achieve biosecurity and environmental objectives for both Adelaide-Fleurieu and KI zones. The facility is seen as an economic development opportunity and to augment the existing Mt Compass facility.

The road and saleyard network structure are such that there is **no optimal location** for a biosecurity livestock truck wash facility on its own.

**Commercial commitment to require washing** of trucks moving on to KI would increase demand for a new truck washing facility.

The facility needs to align with **livestock transport** to Lobethal processor and all heavy transport to and from KI to attract sufficient trade.

#### Murray Mallee

Murray Mallee is a major livestock transit route and processor-feedlot destination. There is one small truck wash facility at the Murray Bridge processor that is not suitable for extensive public use.

The biosecurity rationale for a facility in the zone is to fill a gap in the network and reduce the amount of empty unwashed trucks transiting across zones.

No investigations have been done on interest or the location wash facility in the zone. There is no single point where livestock truck movements concentrate in the zone's road network. The Murray Bridge-Tailem Bend may be a potential location.

#### Ownership and operations

Establishing a new livestock truck wash at a new location will require an owner who operates the facility or engages an agent to do so.

Eight of South Australia's truck washes are located at saleyards that are operated by local government or agent who can undertake facility maintenance. This is less frequent where saleyards conduct sales occasionally and staff are not readily available.

This review did not investigate existing livestock truck wash facilities, but stakeholders consulted noted upgrades will be required in the future to meet biosecurity, OH&S and in some cases environmental standards. Usage and environmental standards are affecting the on-going viability of the Millicent saleyard and truck wash.

The livestock industry differs to the pork industry which has built biosecurity truck wash facilities at the two export processors. This reflect the supply chain of the pork industry which is more selfcontained, and movements concentrate at these two locations, providing a "natural" owner to operate a truck wash facility to meet biosecurity standards and requirements associated with public funding.

Adding biosecurity truck washes to livestock processors is not the optimal solution for the livestock industry. The major processors have truck washes in proximity, other than Lobethal which has local site constraints. There is one livestock truck wash at the new Murray Bridge processor facility. This truck wash was not built for widespread use and is not directly on the main transit route.

Secondary objectives are central to establishing a new (and upgrading existing) truck wash facility and relates to services required by heavy vehicle transport and livestock industries. The commercial opportunities are localised and the actual site, which require further investigation.

#### Implications

There is a rationale and local support to establish a truck wash facility around Port Augusta and on the Fleurieu Peninsula to achieve (livestock) biosecurity and secondary objectives. Further investigation is needed to assess a facility in the Murray-Mallee.

New facilities in all zones require public investment and location specific secondary objectives to attract private investment to be viable. At this stage there are interested parties rather than a potential owneroperator (group) that can secure private funding and receiving public financial assistance.

| Table 4.4   |     |                   |    |
|-------------|-----|-------------------|----|
| Criteria    | NP  | FP/KI             | MM |
| Biosecurity | ••  | •••               | •• |
| Secondary   | ••• | ••                | ?  |
| Network     |     | $\bullet \bullet$ | •• |
| Owner       | •?  | •?                | ?  |

# 5 Conclusion

### Findings

There are **five fundamental principles** to developing a new viable biosecurity truck wash facilities for livestock transhipping hubs.

Box 5.1 Truck wash facility principles

- 1. Remove and dispose waste/effluent from trucks between different livestock loads
- 2. Empty livestock effluent tanks while loaded
- 3. Meet pre-incursion livestock biosecurity, environmental, OH&S, welfare regulations
- 4. Owner capable of (partly) financing and operating a facility to these standards
- 5. Reasonable access and/or additional services are to sustain sufficient revenue

Source: ACIL Allen

At present there is interest in establishing a new truck wash facility in livestock network gaps at **Port Augusta** and on the **Fleurieu Peninsula**. There is also a potential gap in the Murray-Mallee.

While not in-scope some stakeholders consulted reported existing truck wash facilities may not be meeting all the requirements. Due to changing market dynamics, aging infrastructure and increased regulatory costs.

The preliminary construction cost estimates are \$0.9 to \$1.4 million for a one bay facility meeting these requirements, excluding land, utilities and permits range. A new facility would need to increase charges and receive assistance to be financially viable.

### Recommendations

The livestock industry must continually improve its biosecurity. Livestock truck wash facilities are part of an interdependent suite of preventions. They also have an emergency animal disease response role.

While there is interest in new facilities, for biosecurity and secondary objectives, upgrading existing facilities is also a priority. Cost and lack of a nationally agreed standard constrain both, at individual locations and in aggregate. The following recommendations are made to progress the development of livestock truck washes in SA.

#### Assess existing washes

The existing truck wash facilities contribute to biosecurity. Further investigation is needed to identify where the priority upgrades are in the existing truck wash network alongside new locations to develop appropriate statewide and individual business cases.

#### Publish a costed design

Cost and (perceived) design complexity is limiting stakeholder support and both public and private financing. Publishing a cost design will provide more information to overcome both. The technical appendix provides a reasonable basis for further design and improved cost estimates.

#### Co-finance a pilot facility

**Demonstration** is a proven way to improve standards. Given facilities require public and private funding co-financing a pilot facility is cost-effective way to demonstrate what is involved and promote best practice biosecurity. One way to achieve this is for **government** to seek competitive **tenders for 50% of capital costs** for a pilot facility that meets the truck wash facility **principles** and an additional principle that it can be converted for emergency animal disease response.

#### And an education program

The education program is needed to promote, inform and reinforce the need for trucking washing and best biosecurity practices across the livestock and transport industry. There needs to be a local (facility network) and statewide campaigns. Funding can be sought from government (biosecurity and economic development), national and state levy bodies and industry sponsors.

# Appendices

# A South Australian Livestock Industry Profile

| Biosecurity Zone  | Livesto | ck ('000) | Feedlots | Saleyards      | Processors    | Truck wash facilities     |           |            |                     |
|-------------------|---------|-----------|----------|----------------|---------------|---------------------------|-----------|------------|---------------------|
|                   | Cattle  | Sheep     |          |                |               | Location                  | Owned by  | Charge     | Used for            |
| Lower South East  |         |           | Meningie | Mount Gambier  |               | Mount Gambier (Saleyard)  | Council   | \$0.78/min | Livestock           |
|                   | _       |           |          | Millicent      |               | Millicent (Saleyard)      | Council   | \$0.91/min |                     |
| Mid South East    |         |           | Tungali  | Naracoorte     | Naracoorte    | Naracoorte (Saleyard)     | Council   | \$1.00/min | Livestock + others  |
|                   | 4,180   | 3,584     |          | Bordertown     | Bordertown    | Bordertown (Saleyard)     | Council?  | \$0.74/min | Livestock           |
|                   |         |           |          | Keith          |               | Keith (Saleyard)          | Council?  | \$0.74/min |                     |
| Upper South East  |         |           | Tintnara | -              |               |                           |           |            |                     |
| Murray-Mallee     | 1,652   | 1,289     | Burra    | Murray Bridge  | Murray Bridge | Murray Bridge (Processor) | TFI       | ?          | Livestock           |
|                   |         |           | Sedan    | Pinnaroo       |               |                           |           |            |                     |
|                   |         |           | Thornby  |                |               |                           |           |            |                     |
| Adelaide Fleurieu |         |           |          | Mount Compass  | Lobethal      | Mount Compass (Saleyard)  | Private   | ?          | Livestock + others? |
|                   |         |           |          | Mount Pleasant |               |                           |           |            |                     |
|                   | 927     | 847       |          | Strathalbyn    | Strathalbyn   |                           |           |            |                     |
| Kangaroo Island   |         |           |          | -              | -             | -                         |           | -          |                     |
| Barossa Lower     | 764     | 553       | Dublin   | Dublin         | Two Wells     | Dublin (Saleyard)         | Livestock | ?          | Livestock           |
| North             |         |           | Clare    |                |               |                           | Markets   |            |                     |
| Yorke – Mid North | 329     | 268       |          | Jamestown      |               | Jamestown (Saleyard)      | Private   | \$0.82/min | Livestock           |
|                   |         |           |          | Crystal Brook  |               |                           |           |            |                     |
| Northern Pastoral | 1,359   | 1,348     | -        | -              | -             | -                         | -         | -          | -                   |
| Eyre Peninsula    | 1,805   | 1,698     | -        | -              | -             | -                         | -         | -          | -                   |

| Table 0.1 | Livestock infrastructure and wash facility locations |
|-----------|------------------------------------------------------|
| 10010 011 |                                                      |

Source: ACIL Allen from PIRSA, MLA, AV Data and other sources



Figure 0.1 Livestock truck wash facilities in South Australia

Source: ACIL Allen from PIRSA, MLA, AV Data and other sources



Figure 0.2 Key livestock facilities in South Australia

Source: ACIL Allen from PIRSA, MLA, AV Data and other sources

# B Biosecurity truck wash bay design



Source: GHD

# C Modelling inputs and Assumptions

#### General assumptions

Table 0.1 presents the general modelling parameters used in the analysis.

#### Table 0.1Modelling parameters

| Item             | Assumption | Source/ rationale                                                        |  |
|------------------|------------|--------------------------------------------------------------------------|--|
| Discount rate    | 7.0%       | ACIL Allen. Consistent with Infrastructure SA Impact Analysis Guide 2022 |  |
| Inflation rate   | 2.0%       | ACIL Allen                                                               |  |
| Modelling period | 20 years   | ACIL Allen. A conservative expected lifetime of the truck wash facility  |  |

Source: ACIL Allen

Table 0.2 presents the capital cost estimates for the basic wash bay design, the reuse of water design, and optional extra elements within the wash bay.

#### Table 0.2 Wash bay and optional extras capital cost estimates, \$AUD

| Item                                          | Number of wash bays | Assumption  | Source/ rationale |
|-----------------------------------------------|---------------------|-------------|-------------------|
| Basic design (waste to effluent pond)         | 1                   | \$900,000   | GHD               |
|                                               | 2                   | \$1,650,000 | GHD               |
|                                               | 3                   | \$2,350,000 | GHD               |
| Reuse of Water Design – Water treatment       | 1                   | \$1,300,000 | GHD               |
| system for water reuse                        | 2                   | \$2,200,000 | GHD               |
|                                               | 3                   | \$3,000,000 | GHD               |
| Addition of two showers to existing amenities |                     | \$20,000    | GHD               |
| Roof (per bay)                                |                     | \$75,000    | GHD               |
| Extension of truck wash (per bay)             |                     | \$270,000   | GHD               |
| Amenities (Two toilet stalls)                 |                     | \$50,000    | GHD               |

Source: GHD

Table 0.3 presents the estimated capital cost of each development option. Option A reflects the basic wash bay design, with each subsequent option reflecting additional costs to the basic design.

|              | Bays | Option A: Base | Option B: Base + roof | Option C: Base + roof + reuse | Option D: Base + roof +<br>reuse + extension |
|--------------|------|----------------|-----------------------|-------------------------------|----------------------------------------------|
| Capital cost | 1    | \$920,000      | \$995,000             | \$1,395,000                   | \$1,665,000                                  |
| Capital cost | 2    | \$1,670,000    | \$1,745,000           | \$2,295,000                   | \$2,835,000                                  |
| Capital cost | 3    | \$2,370,000    | \$2,445,000           | \$3,095,000                   | \$3,905,000                                  |

#### Table 0.3 Capital expenditure by development option, \$AUD

Source: ACIL Allen; GHD

Table 0.4 presents the assumptions used to inform the operational cash flows associated with the wash facility under each development option.

#### Table 0.4Operational assumptions

| Item                            | Assumption | Source/ rationale                                                           |  |
|---------------------------------|------------|-----------------------------------------------------------------------------|--|
| Facility operations (% of year) | 50.0%      | Informed by industry consultation                                           |  |
| OpEx to CapEx ratio             | 20.0%      | Informed by industry consultation. Includes capital maintenance expenditure |  |
| Duration of a truck wash        | 90 minutes | Informed by industry consultation                                           |  |

Source: ACIL Allen

#### Modelling results

In this section, we present the results of the analysis results for each development option. In undertaking this analysis, three financial scenarios were developed to understand the results under different levels of capital recovery. The scenarios are listed below.

- Scenario 1 presents results no capital cost recovery (0%)
- **Scenario 2** presents results with partial capital cost recovery (50%)
- Scenario 3 presents results with full capital recovery (100%).

Results in this section are presented in terms of a **breakeven truck throughput rate** to understand the required number of facility uses per day in order for the facility to cover its costs. These results are presented for a range of facility use charges, from a low of \$0.80 per minute to a high of \$1.40 per minute. A consistent average wash time of 90 minutes per use is assumed under each scenario.

Where the breakeven rate of truck washes per bay a day falls below the base case assumption of 10 truck washes per bay a day, results have been highlighted. In these instances, it means that the facility generates a breakeven return on investment (i.e. ROI = 1.0) meaning that the facility's net present value of benefits (i.e. revenue) at least covers the net present value of operational and capital costs.

#### **Results: Scenario 1**

Table 0.1 presents the breakeven number of truck washes results for Scenario 1 for one, two and three truck wash bays. The results show:

| Table 0.1 | Scenario 1 CapEx 0% results: Breakeven n | umber of trucks washed per day $(ROI = 1.0)$ across all bays |
|-----------|------------------------------------------|--------------------------------------------------------------|
|-----------|------------------------------------------|--------------------------------------------------------------|

|                | Number of bays | Option A: Base | Option B: Base + roof | Option C: Base + roof +<br>extension | Option D: Base + roof +<br>reuse + extension |
|----------------|----------------|----------------|-----------------------|--------------------------------------|----------------------------------------------|
|                |                |                | Number of trucks w    | ashed across all bays                |                                              |
| \$0.80/ minute | 1              | 14.00          | 15.14                 | 21.23                                | 25.34                                        |
| \$1.00/ minute | 1              | 11.20          | 12.12                 | 16.99                                | 20.27                                        |
| \$1.20/ minute | 1              | 9.34           | 10.10                 | 14.16                                | 16.89                                        |
| \$1.40/ minute | 1              | 8.00           | 8.65                  | 12.13                                | 14.48                                        |
| \$0.80/ minute | 2              | 25.42          | 26.56                 | 34.93                                | 43.15                                        |
| \$1.00/ minute | 2              | 20.33          | 21.25                 | 27.95                                | 34.52                                        |
| \$1.20/ minute | 2              | 16.95          | 17.71                 | 23.29                                | 28.77                                        |
| \$1.40/ minute | 2              | 14.52          | 15.18                 | 19.96                                | 24.66                                        |
| \$0.80/ minute | 3              | 36.07          | 37.21                 | 47.11                                | 59.44                                        |
| \$1.00/ minute | 3              | 28.86          | 29.77                 | 37.69                                | 47.55                                        |
| \$1.20/ minute | 3              | 24.05          | 24.81                 | 31.41                                | 39.62                                        |
| \$1.40/ minute | 3              | 20.61          | 21.27                 | 26.92                                | 33.96                                        |

KEY: below 10 washes per day, per bay

#### **Results: Scenario 2**

Table 0.1 presents the breakeven number of truck washes results for Scenario 2 for one, two and three truck wash bays.

|                | Number of bays | Option A: Base | Option B: Base + roof | Option C: Base + roof +<br>extension | Option D: Base + roof +<br>reuse + extension |
|----------------|----------------|----------------|-----------------------|--------------------------------------|----------------------------------------------|
|                |                |                | Number of trucks w    | ashed across all bays                |                                              |
| \$0.80/ minute | 1              | 16.79          | 18.16                 | 25.46                                | 30.38                                        |
| \$1.00/ minute | 1              | 13.43          | 14.53                 | 20.37                                | 24.31                                        |
| \$1.20/ minute | 1              | 11.19          | 12.10                 | 16.97                                | 20.26                                        |
| \$1.40/ minute | 1              | 9.59           | 10.38                 | 14.55                                | 17.36                                        |
| \$0.80/ minute | 2              | 30.48          | 31.84                 | 41.88                                | 51.74                                        |
| \$1.00/ minute | 2              | 24.38          | 25.48                 | 33.50                                | 41.39                                        |
| \$1.20/ minute | 2              | 20.32          | 21.23                 | 27.92                                | 34.49                                        |
| \$1.40/ minute | 2              | 17.41          | 18.20                 | 23.93                                | 29.56                                        |
| \$0.80/ minute | 3              | 43.25          | 44.62                 | 56.48                                | 71.26                                        |
| \$1.00/ minute | 3              | 34.60          | 35.69                 | 45.18                                | 57.01                                        |
| \$1.20/ minute | 3              | 28.83          | 29.75                 | 37.65                                | 47.51                                        |
| \$1.40/ minute | 3              | 24.71          | 25.50                 | 32.27                                | 40.72                                        |

Table 0.1Scenario 2 CapEx 50% results: Breakeven number of trucks washed per day (ROI = 1.0) across all bays

KEY: below 10 washes per day, per bay

#### **Results: Scenario 3**

Table 0.2 presents the breakeven number of truck washes results for Scenario 3 for one, two and three truck wash bays.

|                | Number of bays | Option A: Base | Option B: Base + roof | Option C: Base + roof +<br>extension | Option D: Base + roof +<br>reuse + extension |
|----------------|----------------|----------------|-----------------------|--------------------------------------|----------------------------------------------|
|                |                |                | Number of trucks w    | rashed across all bays               |                                              |
| \$0.80/ minute | 1              | 19.57          | 21.17                 | 29.68                                | 35.43                                        |
| \$1.00/ minute | 1              | 15.66          | 16.94                 | 23.74                                | 28.34                                        |
| \$1.20/ minute | 1              | 13.05          | 14.11                 | 19.79                                | 23.62                                        |
| \$1.40/ minute | 1              | 11.19          | 12.10                 | 16.96                                | 20.24                                        |
| \$0.80/ minute | 2              | 35.53          | 37.13                 | 48.83                                | 60.32                                        |
| \$1.00/ minute | 2              | 28.43          | 29.70                 | 39.06                                | 48.26                                        |
| \$1.20/ minute | 2              | 23.69          | 24.75                 | 32.55                                | 40.21                                        |
| \$1.40/ minute | 2              | 20.30          | 21.22                 | 27.90                                | 34.47                                        |
| \$0.80/ minute | 3              | 50.43          | 52.02                 | 65.85                                | 83.09                                        |
| \$1.00/ minute | 3              | 40.34          | 41.62                 | 52.68                                | 66.47                                        |
| \$1.20/ minute | 3              | 33.62          | 34.68                 | 43.90                                | 55.39                                        |
| \$1.40/ minute | 3              | 28.81          | 29.73                 | 37.63                                | 47.48                                        |

Table 0.2Scenario 3 CapEx 100% results: Breakeven number of trucks washed per day (ROI = 1.0) across all bays

KEY: below 10 washes per day, per bay

# D Stakeholder consultation

#### Table 0.1 Stakeholders consulted

| Amy Williams  | District Council of Yankalilla       | Olivia Pineau* | PIRSA         |
|---------------|--------------------------------------|----------------|---------------|
| Andrew Triggs | PIRSA                                | Pene Keynes*   | Livestock SA  |
| Andy Pointon  | Pork SA                              | Peter Edmonds* | LRTA of SA    |
| Asif lqbal*   | Department of Industry and Transport | Rebecca Knol   | SACOME        |
| Bianca Jones  | PIRSA                                | Scott McKay    | RDA Far North |
| Clare Wiseman | RDA Far North                        | Sue Davies     | ALRTA         |
| David Wallis  | Mount Gambier Saleyard               | Travis Tobin   | Livestock SA  |
| Emma Rooke*   | PIRSA                                | Olivia Pineau* | PIRSA         |

\* Project Reference Group

Melbourne Suite 4, Level 19, North Tower 80 Collins Street Melbourne VIC 3000 Australia +61 3 8650 6000

Canberra Level 6, 54 Marcus Clarke Street Canberra ACT 2601 Australia +61 2 6103 8200

ACIL Allen Pty Ltd ABN 68 102 652 148

acilallen.com.au

Sydney Suite 603, Level 6 309 Kent Street Sydney NSW 2000 Australia +61 2 8272 5100

Perth Level 12, 28 The Esplanade Perth WA 6000 Australia +61 8 9449 9600 Brisbane Level 15, 127 Creek Street Brisbane QLD 4000 Australia +61 7 3009 8700

Adelaide 167 Flinders Street Adelaide SA 5000 Australia +61 8 8122 4965